

Sterne Kessler Recognized in BTI Client Survey Among Select Midsize Law Firms “Punching Way Above Their Weight”

Sterne, Kessler, Goldstein & Fox is pleased to announce that BTI Consulting Group has named the firm one of only 43 midsize law firms across the country whose clients single them out for “punching way above their weight class.”

In a survey of law firm clients released in this month, BTI, a provider of strategic market research to the legal community, found that “top legal decision makers look to these firms with the same level of confidence as the large firms.”

Sterne Kessler’s high degree of client service reflects the survey’s findings as “exceeding the expectations of the most demanding clients in the world.” The firm’s lawyers epitomize excellence and dedication to the quality of service sought by general counsel, C-suite executives and institutional leaders, like those who weighed in on the survey. Participants noted these characteristics in the survey:

- Quick with an opinion
- Skilled and empathetic listeners
- Know their way around the issues
- Understand how to help
- Get things done
- Make deep connections

BTI concluded that “client service still sits at the epicenter of client relationships,” regardless of a firm’s size. Sterne Kessler is among the elite midsize law firms setting the client service standards for the legal market. For more information about BTI and the report, please click [here](#).

About Sterne, Kessler, Goldstein & Fox

Based in Washington, D.C. and renowned for more than four decades for dedication to the protection, transfer, and enforcement of intellectual property rights, Sterne, Kessler, Goldstein & Fox is one of the most highly regarded intellectual property specialty law firms in the world. Its team of attorneys, registered patent agents, students, and technical specialists include some of the country’s most respected practitioners of IP law tackling innovations across a broad spectrum of industries. The firm’s practitioners hold over 50 masters and over 50 doctorate degrees in science or engineering and represent Fortune 500 companies, entrepreneurs, start-ups, inventors, venture capital firms, and universities in a client service driven environment that is welcoming, inclusive, and intellectually stimulating. Visit the firm online at sternekessler.com.

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